

Creative critical thinking starts *here*.



"Our world could only benefit from an institution that hosts and 'births' such well-rounded, community-minded and reverent new leaders."

- SWS PARENT

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PARENT GUILD STEERING COMMITTEE

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MISSION STATEMENT

The Susquehanna Waldorf
School is an independent
school community rooted in the
international movement and
philosophy of Waldorf education.
We provide a rich and challenging
environment that inspires our
students to reach the highest
levels of intellectual, spiritual,
artistic, and physical achievement.
Through the integration of these
pursuits, we nurture the potential
within each child to fully develop
his/her unique capacities. Our
students acquire a lifelong
love of learning and a sense of
compassion that benefits them,
their community, and the world
at large.



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FROM THE BOARD OF TRUSTEES

Greetings Families and Friends of SWS!

n behalf of the Board of Trustees of the Susquehanna Waldorf School, we are pleased to present this annual report and thank you for your continued trust and support. We take the responsibility for the legal, financial and facility welfare of the school very seriously. From the first time we set foot into our beautiful historic building, we embark on a journey – a journey full of twists, turns, ups, downs, but most of all a sense of wonder and beauty nurtured by our wonderful faculty and curriculum. Put simply, the world would be a much poorer place if Waldorf education did not exist.

I am happy to report that our school once again remains in a solid financial position. We have taken steps to restructure the administration with the debut this year of the school administrator, Tim Altieri. We have also begun the important work of creating a robust and institutionalized

development function in our school. The purpose of this will be to gain additional funding to create enhanced stability and greater resources for our school in the coming years. Currently, we remain primarily tuition dependent with fundraising income supplementing that tuition. The next step is to move into a broader pool of resources, which is currently our top priority.

As always, we remain open to input from any and all members of the school community. Feel free to contact any of us individually or attend an open meeting.

Thank you for the privilege of serving as the President of the Board of Trustees.

Ron Pollock Board President



Treasurer's Report

BY MARIA DICKSON
Board Treasurer

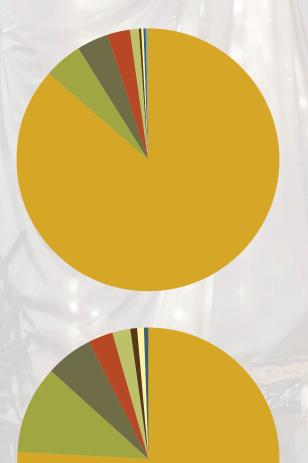
While we only present last fiscal year's audited numbers to you here, it is a helpful guide to judge our significant progress to remember that 8 years ago, SWS suffered setbacks in both enrollment and revenue. We have spent these last 8 years rebuilding and renewing our school from top to bottom. We have put a new roof over our heads; we have replaced the gym floor, we have re-painted, re-polished, re-finished and re-furbished. We have revised our organizational and administrative structure to better serve the needs of parents and Faculty. We have increased teacher pay each year since 2015. This rebuilding has led us to a strong place from which to launch our next initiatives.

Primary among our initiatives is the renewal of a forward-thinking Development program. While our admirable fundraising and giving efforts have sustained and enriched SWS through the years, a robust Development program will position us for exponential growth in our ability to support the Faculty and curriculum as we all seek to do.

2017-18 Financial Statement

INCOME	\$ 50	%
Tuition and Fees	950,575.	86.5%
Fundraising - EITC	53,150	4.8%
Fundraising - Auction	41,000	3.7%
Fundraising - Annual Giving	30,250	2.8%
Fundraising - Winter Faire	12,189	1.1%
Fundraising - Grants, %, Scrip	3,903	0.4%
Fundraising - UTST	25,557	0.4%
Fundraising - Endowment Gifts	2,048	0.2%
Rental and Misc. Income	574	0.1%
TOTAL	1,119,247	100.0%





Extraordinary Gratitude.

We want to extend our gratitude for all of the support for (and energy around) the Extraordinary Give. With stretch pool funds from Lancaster County Community Foundation, WE RAISED OVER \$24,000!

The extraordinary work of our community spread the word of our incredible school and made this year's event one of SWS's most successful Extra Give ever; this accomplishment was only possible because of the energy, dedication, and commitment displayed by each of you. Because of YOUR generosity, we are able to continue the good work we do preparing our students to enrich their communities with creative critical thinking, compassion, and purpose. Our school may be small but the love and community that embraces it goes well beyond these historic walls. For that, we are so honored, and are excited for things to come in 2019!

Special Thanks to

Ernie and Jen Schaefer Sandra Gibson Ron and Gina Pollock Kyle and Corrine Grimes Deb and Jim Long

Heather and Brad Botchlet

Additional Thanks to:
Peer to Peer Fundraising Champions

Rochelle Dietz Rachel Sammon Anya Mullen Erin Darby Laura Franklin Cary Miller Justin Kramer

Allen Clements for the incredible SWS video

Sarah Fiore of Indian Summer Jars for her live performance

and our generous Flash Prize Donors

Scott Albert
Tim Altieri
Cynthia Anderson
Doerthe Andreae
Sara Baker
Randon Baum
Ana Bhagavan
Krista Bieniek
Jason Bittle
Brad and Heather Botchlet
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Spike and Jenny Brant
Joana Bugano de Alcantara
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Andrew and Joanne Kachonik

Megan Kelly

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Kimberly Klein Jennifer Knapp Linda Koppenhaver Justin Kramer Eileen Kruhm Katerina Kuss Karen Larson Deb and Jim Long

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Linda Ross Timothy Rudowsky Judith Runne Lydia Sadauskas Terry Sammon

Sean and Rachel Sammon

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Nancy and Robert Snyder

Patsy Snyder

Mike Sokolow and Denny Sirotta

Melinda Stauffer Tabea Steinbeisser-Fitz Michelle Szpara Yvonne M Szpara John and Kathy Thompson

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Timothy Warman Karl and Erin Weaver Maria and Doug Wherley

lessica Whitaker

Margaret, Paul and William Willard-

Traub

Jodi and Jan Wolgamuth Lisa Zieleniewski





SWS Brand Refresh

BY MICHELLE WANN
Admissions & Marketing Director

"Our logo makes a statement about us—our inner and outward expression of the organization's goals and values. Our logo exists in many places beyond the school website. It has recognition in the market and deep associations with other Waldorf schools. The logo lives soundly with many

communities that we serve." SWS ALUMNI PARENT

ears ago, a logo task force (consisting of SWS School Board members and faculty, along with numerous passionate parents) set out to create a logo/brand for the school. Their purposeful work meant identifying the core values of the school-what it stood for then and what they wanted to carry forward into the future. They knew they wanted the logo to show incarnation of our children and to have a presence within nature and to make sure it included our inexhaustible inner light. "We did not want a snappy marketing icon." The SWS logo carries with it deep and meaningful roots.

The spiral that our logo is known for was found originally as a petroglyph, discovered on Walnut Island (Lancaster County) in our beloved Susquehanna River. Alone, the petroglyph offers a deep, simple, intrinsic truth, a feeling of permanence and longevity, of geological relevance and sacred geometry. The inner coil of light was placed in a square box because of the

beauty of its paradox, but also as the expression of the inner and outer community relationship in a continuum.*

Over the last year, SWS has carefully undergone the process of updating our school website. Not only did we want to be

more user-friendly and accessible, we also wanted our "brand" and outward messaging to reflect who and where we are as a school. The new website, launched in late October, reflects a maturing school. Through beautiful imagery, the site highlights the work of community and the work of our developing

children, while also leading new families through the value of Waldorf education. The gently updated logo is supportive of this as well. Holding to the foundational elements of the spiral and its color, the logo also reflects the colorful, warm energy presently elevating SWS into a bright, prestigious and sustainable

future: honoring our school's past, nurturing the lives of children and families today and looking ahead with united spirit in community.

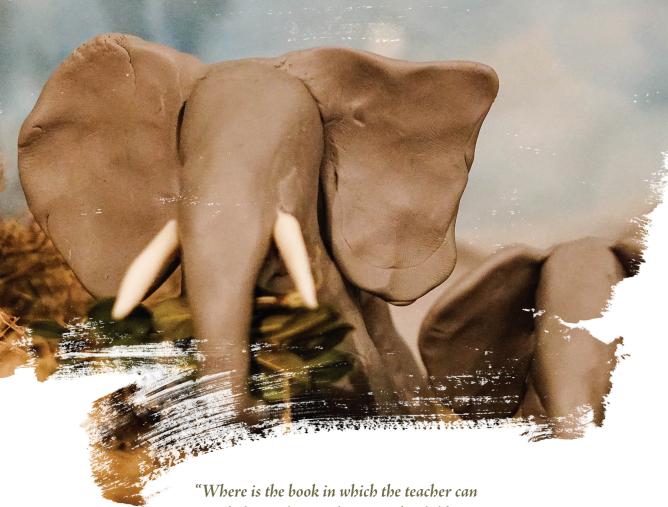
SUSQUEHANNA WALDORF SCHOOL

susquehanna

waldorf

school

*Source: "From the Heart of the Task Force: An introduction to our New Logo." June 1, 2004.



"Where is the book in which the teacher can read about what teaching is? The children themselves are this book. We should not learn to teach out of any book other than the one lying open before us and consisting of the children themselves."

RUDOLF STEINER

Founder of Waldorf Education

