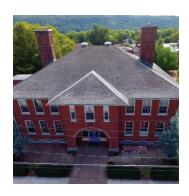
ANNUAL REPORT



2019 - 20

SUSQUEHANNA WALDORF SCHOOL





STAFF Kerry Clements, Kindergarten Teacher Sara Miller, Kindergarten Teacher Jessie Whitaker, Kindergarten Teacher Tabea Fitz, Parent Child & Stepping Stone Teacher Melissa McIntyre, Class One Teacher Victoria Hughes, Class Two Teacher Michele Calebretta, Class Three Teacher Cary Miller (acting), Class Four Teacher Lisa Sweeney (acting), Class Five Teacher Salvatore Martino, Class Six Teacher Daniel Helms, Class Seven Teacher Leilani Richardson, Class Eight Teacher Nina Radanovic, Music Teacher Hui-Ling Singer, Mandarin Teacher Michael Cameron, Orchestra Teacher Katie O'Brien, Eurythmy Teacher Lisa Sweeney, Latin Teacher Barbara Freiberg, Fiber Arts Teacher Krista Bieniek, Educational Support Erin Darby, Receptionist Deborah Duke, Business Manager Michelle Wann, Admissions and Marketing Director Courtney Kokus, Communications Coordinator Diane Richards, Development Coordinator

BOARD MEMBERS
President | Chris Potter
Vice President | Jen Shivery
Secretary | Kyle Grimes
Treasurer | Maria Dickson
Administration Representative | Michelle Wann
Faculty Representative | Nina Radanovic
Business Manager | Deborah Duke
Pedagogical Representative | Barbara Freiberg
Member At Large | Ernie Schaefer

CREATIVE CRITICAL THINKING STARTS HERE

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SUSQUEHANNA WALDORF SCHOOL

15 W. WALNUT ST • MARIETTA, PA 17547 717-426-4506 • SUSQUEHANNAWALDORF.ORG





LETTER FROM THE BOARD

The Board of Trustees presents this annual report with respect and gratitude—respect for the considerable investment you all are making in educating your children and gratitude that we ourselves are part of this unique community. As the legal and financial stewards of the school we happily report our institution is solvent and sound. As you almost certainly must know, unexpected resignations presented certain challenges this year. We have navigated these challenges as a community thanks to the talent and grit of our stalwart faculty and staff to the talent and grit of our talented and stalwart faculty and staff. The whole faculty (but especially Mrs. Richardson, Mr. Martino and Mrs. Sweeney) so nimbly covered the seventh grade until we could welcome Mr. Helms aboard, and our administrative team (especially Michelle Wann, Deborah Duke and Erin Darby) continues to serve, indeed enable, all our operations as we search for a new school administrator.

Challenges notwithstanding, the school has

happily made real progress on other fronts. The communications and development work we began in earnest last year continues apace. We're especially fortunate to welcome Courtney Kokus and Diane Richards to help in those efforts. Finally, and perhaps most crucially, the school was able to raise the base, full-time faculty salary, an augmentation which makes us a more attractive employer and better cares for the sine qua non of our commonweal: our children's teachers. Right now our sleeves are rolled taking on final projects to secure full accreditation with both Pennsylvania Association of Independent Schools and Associated Waldorf Schools of North America. These are big, multi-factor tasks, but our hearts are full and our confidence high that with everyone's shoulder at the wheel we will be a duly accredited institution perhaps by the time you read another annual report.

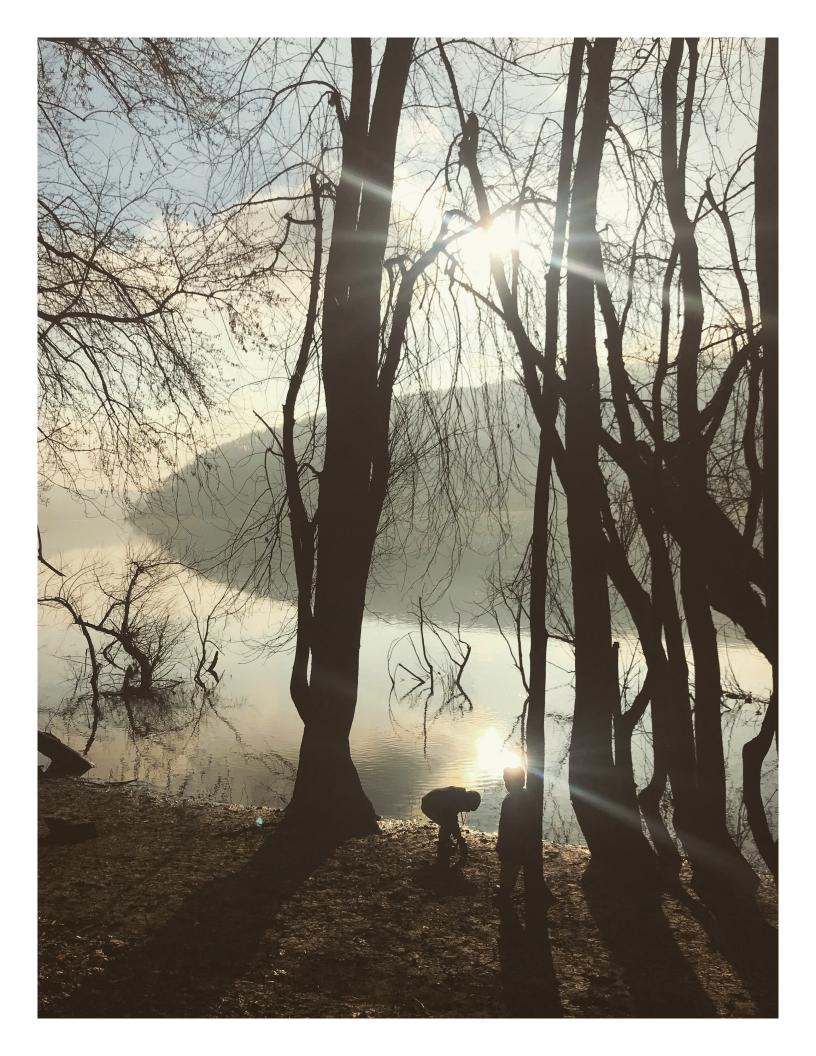
Please know that the board is not an elite group of machinating behind closed doors. Quite the opposite, we're mainly committed parents and relatives, just like you, doing our level best to ensure the possibility of Waldorf education for all of our children and generations of children and families to come. Our meetings are open to all in our community. We welcome your participation, opinion and feedback. It's a simple but scary truth that we live in a time when childhood faces many threats; you understand that, that's why we're here together. We're doing something different, something special which requires commitment, cooperation, patience and effort. This is not always easy, but it is always worth it for our children. We know you join us in wishing

Blessings on our school.

The Susquehanna Waldorf School Board







TREASURER'S REPORT

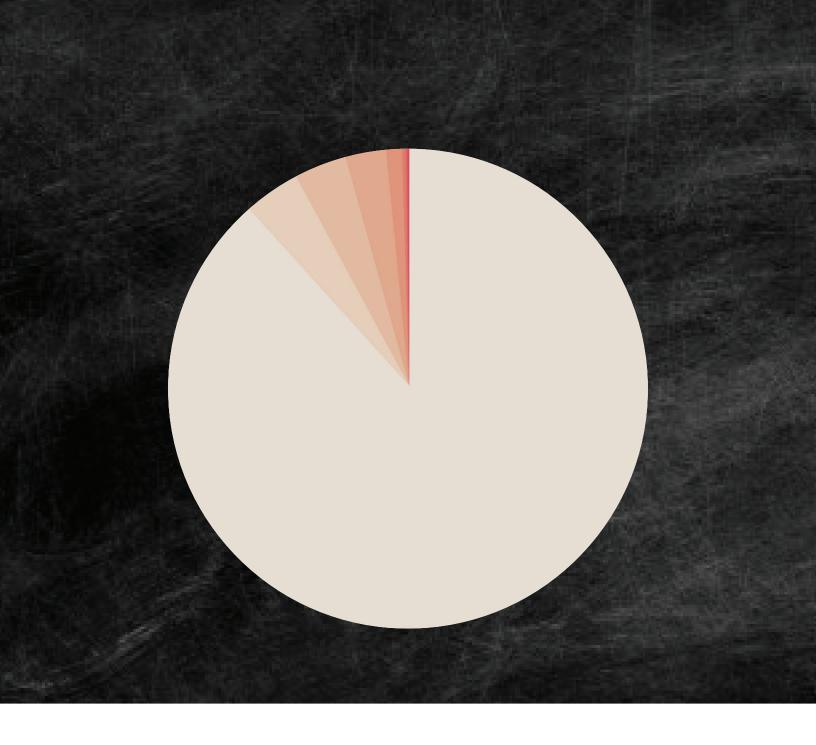
BY MARIA DICKSON

Board Treasurer



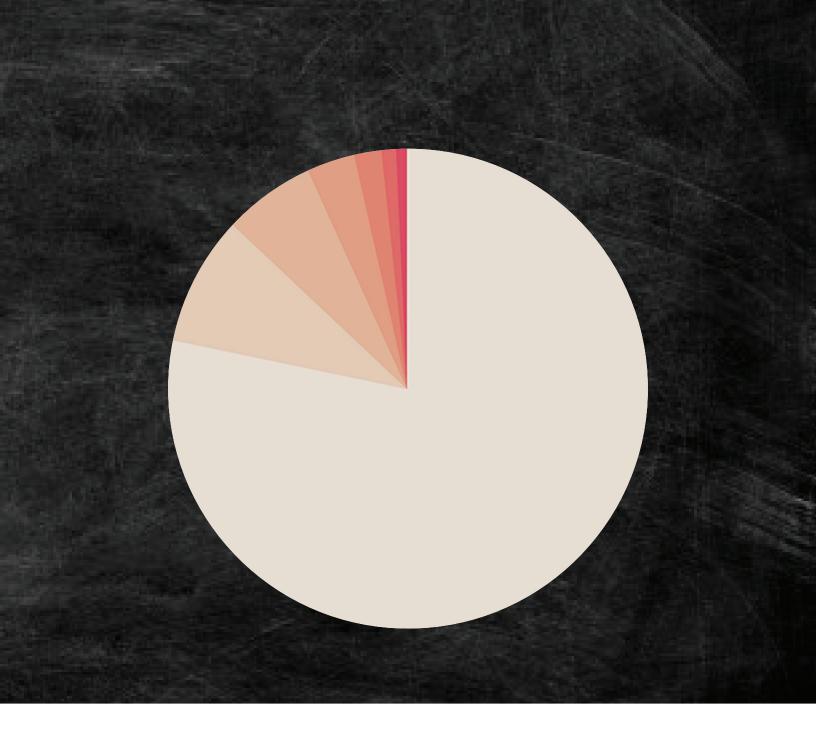
I t's hard to report on deficit and break-even budgets every year and keep it fresh. What you see (above/to the left/to the right/below) is a product of careful management and inspiring work. It's the same story as told by many non-profits who try to do the most amount of good for the least amount of money. I think that we do a better job than most because the result is our children: happy, healthy, creative and inspired, ready to meet the world with a firm foundation in critical thinking and purposeful engagement. Our striving is to tell our story in our community and encourage those who have the financial capacity to support our mission. While the numbers you see represent last year's audits, what you don't see is the way our development-focus has yielded great dividends with a large increase in EITC funding from companies this school year. Our investment in our teachers and in Advancement Office staff has demonstrated that we are on the right track to continued success.





INCOME

Enrollment and Program Revenue	1,071,643	88.7
Fundraising - Auction	45,458	2.6
Fundraising - EITC	41,500	3.8
 Fundraising - Annual Giving 	31,938	3.4
Fundraising - Winter Fair	12,254	0.1
Fundraising - Grants, %, Scrip	2,806	0.2
Fundraising - Endowment (plus inv. Income)	1,401	1
Miscellaneous Income	1,393	0.1
Total	\$1,208,393	100%



EXPENSE

Admissions and Marketing	22,281	78.3
AWSNA - Membership expenses	11,884	8.8
Employees - payroll and benefits	950,258	6.2
Facility, Utilities and operations	106,339	3.2
Financial Services and Insurances	75,316	1.8
Fund-Raising Expenses	8,728	1
Classroom Supplies	39,325	0.7
Total	\$1,214,132	100%

EXTRAORDINARY GRATITUDE

We are so grateful to our community for their dedication to our school. Through the hard work of every parent, grandparent, teacher, staff, and friend SWS was able to have our most successful Extra Give ever. And for that, we thank you! Extra Give is far more than a fundraiser for SWS. It's a chance to engage our community and promote the mission of SWS, benefiting children and families through Lancaster County and beyond. Because of YOUR commitment, we are able to continue the good work we do preparing our students to enrich their communities with creative critical thinking, compassion, and purpose. Thank you again and we look forward to growing even more in 2021.

Special Thanks To: Kyle and Corrine Grimes Chris Potter, Jen Shivery, Kyle Grimes, Maria Dickson, Michelle Wann, Nina Radanovic, Deborah Duke , Barbara Freiberg, Ernie Schaefer

Additional Thanks to:
Peer to Peer Fundraising Champions - SWS
Board Members
Allen Clements for the incredible SWS video





Scott Albert Tim Altieri Cvnthia Anderon Adriana Andreae Sara Baker Randy & Sue Baum Ana L Bhagavan Krista Bieniek Jason Bittle Kristine Bittle Rebecca Bittle Beverly Botchlet Brad and Heather Botchlet Spike and Jenny Brant Alicia Brommer

Joana Alcantara

Rochelle Dietz Miss Wendy Dougherty Deborah Duke Doug Wallace Ethel Estep Dietz Family Darlene & Michael Farbo Iennifer Fischer Mark fischer James Fisher Luis Ortiz Michael Fletcher

Chris Fitz

Vielka Flored

Deirdre Folkers

Forney Family

Larry Newcomer

Katherine Harman Michael Heider Vince Herron Ventina Hershev Ruth Hessong Donna Heysek Gina Heysek William Hevsek Mike & Erin Higgins Jeff Hildreth Patricia Hindes Liz Hollcraft Christy Hoover Steve Houser Joshua Huber Chandler Hughes Ed and Cindi Hughes

K. Loudermilk

Kate, Tyler, and Emma Loudermilk

Karen Sattler & David McMahan

Lori Savitch

Ana Savitch

Ian Shaefer

Ernst Schaefer

Jennifer Schaefer

George Schwartz

Nicole Schwartz

Schwartz Family

Waylon Gembe

Carolyn Shaffer

Jennifer Shivery

Lennon Shivery

Sue & Bret Sidler

Laura Sizemore

Greg Skirboll

Janine Snyder

Mike Snyder Robert & Nancy Snyder

Snyder Family

Patsy Snyder

Denny Sirotta

Mike Sokolow

Glenn Stauffer

Heidi Stauffer

Melinda Stauffer

Melinda Stauffer

Tabea Steinbeisser-Fitz

Nancy Becker

Lauren Lutz Iasmine Maloney

Mann's Heather & Steven Marchessault Salvatore Martino Iudith Maurice Deborah Mauro Colin McIntyre Jim McIntyre Max McIntyre Melissa McIntyre Ianina McNeil Linda McNeil Sam Meckley Jessica Meyer Meyer family Lori Michener

Roger & Lindsey Miles Melanie Miller Sara Miller Linda Morgovnik Luke Kline Erin Moss Richard Moss Rita W. Moss

Iim and Kris Mullen Kevin, Diana, Victoria, Mitchell and

Anya Mullen

Brooke Stemmler Alexa Mullen Maureen Sullivan Alicia A Mumma Melissa Swarr Kimberly Nelson Lisa Sweeney Boel Neville Leonard Szpara David Nice Michelle Szpara LILIA NICE Yvonne Szpara Jackie & Jeff Pargament John Thompson Liz & Rob Pargament Kathy Thompson

Jackie & Jeff Pargament Mamaw & Pap John Thompson

Nancy Pearce Trostle Family Susan Tushingham Asia Lili Pecora Joseph M. Pecora Allyson Valentine Cassady Velasco Kristie Peters Jana Phillips Anne Vogt Carroll and Diana Pitman Sharon Walker Pollock Family Connie Waltz Ron and Gina Pollock

Douglas Potter Michelle Wann and Bill Laudien Heather Girvin and CJ Potter Ms Simmons - Abhiyan Budhathoki

Nina Radanovic Phyllis Wann Brian Rank Shanks Tavern Willian Rank William and Sandra Cooley Victoria Read The Warmans Alene Reich Timothy Warman Leilani Richardson Phil Watts Fausto Rivera Karl and Erin Weaver David Rock and Mandy Sadosky-Weferling/Coffman Doug and Maria Wherley

Linda Mylin Ross Jessie Whitaker Paul, Margaret & William Traub Becky and Tim rudowsky

Jan Wolgamuth Lydia Sadauskas Jodi Wolgamuth Sean and Rachel Sammon Nancy and Jan Wolgamuth Lisa Zieleniewski

THE NEED FOR IMAGINATION, A SENSE OF TRUTH, AND A FEELING OF RESPONSIBILITY; THESE ARE THE VERY NERVE OF EDUCATION. ~ RUDOLF STEINER

Linda Forney

Lori Grimes

Dave Gruno

Laura Gruno

Laura Harouz

David Hammond

The Hamulack Family

Iamie and Chris Hanlon

Trevor Grimes

Nancy bull Kate Burger Michele Calabretta/Nicarry Michael Cameron James P and Laima K Carlisle John Castoldi John, Laurin, Lucy & Gus Castoldi Laurin Castoldi

Nicholas and Wendy Cekovich Emily Claus

Allen clements Andrew Clements Kerry Clements Ien Collins Karen Collins Lori Corradino

Mike Corradino Sharon Corradino Iane Cray

Crognale Family Dentistry Pat & Steve Crognale Gina D候Ambrosio Darby Family Mandela Davis James DeNisco Kenneth DeNisco Alice Meckley Kate & Jim Dickson Maria Dickson

David Dietz

Sean Frailev Laura Franklin Barbara Freiberg Becky & Bob Friedrich Heidi Fuerest Holly Galves Mia Takahashi Michelle and Connor Gherardi Sandra Gibson KT and Arielle Gieg Jeff Gipe Arlene Girvin Brian Gish Rachel Good Esther Goropoulos Phil, Amy, Elena and Maya Goropoulos Roy Gothie GPJ and Rebecca Graham Corinne & Kyle Grimes Gary Grimes

Lew and Shannon Jordan Andrew & Joanne Kachonik Matthew & Lauren Kachonik William & Rose Marie Lezette Class One Parents Bruce Katz Megan Kelly Kim/Minnihan family Tom and Kathy Kingston Luke Kline Jennifer & Dave Knapp Courtney & Ion Kokus Kyle Kopko Linda Koppenhaver Iustin Kramer Sara Miller Phil Kreider Eileen Kruhm Jackson Geiger Karen Larson

Victoria Hughes

Leslie & Jill Jones

Mandi Hurley

Najin Lee and Ernesto Gutierrez Ted Leigh

Rock

Iudith Runne

jaime lynn and Jeff Lewis Jean lloyd

Deb and Jim Long Tom Getz & Deb Lord



DEVELOPMENT

DIANE RICHARDS

In the 2018-2019 school year, Susquehanna Waldorf School leadership made a commitment to instate a development component within the organization. As a result, I joined the Administration Team this January and I am thrilled to be serving SWS in the role of Development Coordinator. The first time I walked through the doors of the Susquehanna Waldorf School my heart and mind were captured! This is the feeling I want to convey to potential donors through the power of emotional intelligence, which plays such an important role in messaging. I see SWS preserving the wonders of childhood, giving rise to young people with grit and problem solving skills, and empowering us all to be stewards for important social issues like protecting our environment and embracing diversity.

I see relationship-building happening in a deeply inspiring and organic way in the Waldorf environment. I have humbly witnessed so many levels of meaningful connection and communication, radiating out into the communities we are surrounded by: I see teachers helping teachers, students leading students, parents serving on committees, board members actively envisioning the bright future of this school...a whole network of human capital helping to make SWS a collaborative community that is bursting with hope and potential.

I am committed to uphold this Waldorf principle through the lens of Development: by sharing the SWS story with other thought-leaders and organizations which resonate with our mission, we can Consciously Develop Human Relationships to Foster the Growth of our network and our resources.

Here are our primary initiatives:

- Communicating the Impact of EITC (Educational Improvement Tax Credit Program). The majority of this tuition assistance fund comes from the EITC program. SWS provides over \$100,000 annually in tuition assistance to over 35% of our student body. In 2018-2019, five donors contributed \$41,500 and in 2019-2020, seven donors contributed \$114,000, making this level of assistance possible! We hope that even in the face of a challenging economic landscape in the wake of Covid-19, we will continue to see support through this program.
- Alumni Relations SWS is working alongside AWSNA to cultivate relationships with alums. SWS will make the most of our database to build bridges to the terrific people who are carrying on the Susquehanna Waldorf School legacy.
- Grants and Scholarships We are keeping our eyes peeled for fundable programs to match up with grants and scholarships that are available.
- Cultivating Community Partnerships. We will continue to build relationships beyond our walls!

Thank you all for helping to weave the story of the Susquehanna Waldorf School, making this work - and this growth- possible. I am truly in awe of the creativity and resilience demonstrated by SWS teachers, students, parents, staff and the Board of Directors as they embarked on the new journey to incorporate SWS Connected Learning into this year's curriculum. This energy and this commitment to education, even in the face of a global crisis, is a testament to what SWS provides and I am honored to share this aspect of our story as we continue efforts in Community Development and School Stewardship.

ACCREDITATION

ROCHELLE DIETZ

Accreditation Liaison

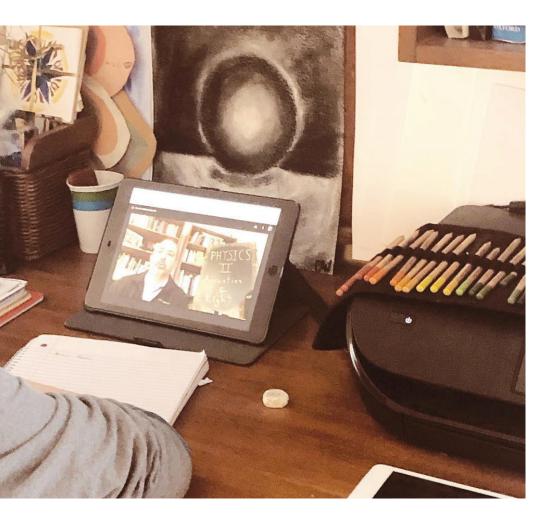
The Susquehanna Waldorf School is continuing the process of dual accreditation $oldsymbol{1}$ from the Association of Waldorf Schools of North America (AWSNA) and the Pennsylvania Association of Independent Schools (PAIS). To earn this distinction, representatives of each of our constituent groups are participating in a rigorous self-study to measure how well we operate in accordance with our own policies, procedures, mission and vision. We are determining which operational and philosophical areas conform to the AWSNA's principles and practices for Waldorf schools, and the 25 PAIS standards for accredited independent schools. In order to meet the expectations of both certifying organizations, we are collaboratively deciding how to update and improve the ways we serve our students, families, employees and the local Waldorf community. Although this is a rigorous process, we are off to a healthy start. The faculty and staff have had two full in-service days focusing on the academic portions of the self-study, and the Early Childhood, Grades and Subject teachers are working on an updated curriculum guide. Recently, the Board and Leadership Council had a retreat to work on the strategic plan and the Accreditation Steering Committee is currently developing a community survey that will come in the Spring. The first site visit from the Association of Waldorf Schools of North America (AWSNA) and the Pennsylvania Association of independent Schools (PAIS) will be in the Spring of 2021.

> "Waldorf education is not a pedagogical system but an art - the art of awakening what is actually there within the human being." - Rudolf Steiner





COVID-19 IMPACT





On March 13, 2020, school as we've known it took a pause due to the Coronavirus.

What has not paused is the tireless work of the SWS faculty via Connected Learning: In two short weeks, student supplies were picked up, packets were sent home and a whole new way of learning emerged. Connected Learning continues to evolve as SWS evaluates the needs of our students, our parents and our teachers alongside the dynamic nature of the pandemic and its impact on our world.

Additionally, the SWS Task Force and

COVID-19 IMPACT



Board of Trustees continues their strategic work: To measure the school's ongoing operating expenses- to retain employees and parents; to monitor state and federal guidelines on safely re-opening schools; to creatively imagine all possibilities for the Fall of 2020.

Although the circumstances of operating our school have changed, each and every staff member remains committed to providing a rich Waldorf education.

Annual Reports reflect the financial position and strategic operations of an organization's previous fiscal year. Changes to the end of our 2020 school year due to the Coronavirus will be reflected in next year's report. We felt it important to publish this report for our constituents as we traditionally do each spring.











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OUR WORLD COULD ONLY BENEFIT FROM AN INSTITUTION THAT HOSTS AND 'BIRTHS' SUCH WELL-ROUNDED, COMMUNITY-MINDED AND REVERENT 'NEW LEADERS'.

~ SWS PARENT

